

Michigan Association of REALTORS®

Residential sales data

December 1999



Local Association	1998	1999	%	1998	1999	%
	Jan-Dec. # Sales	Jan-Dec. # Sales		Change	Jan-Dec. Ave Price	
Alpena, Alcona, Presque Isle Board of REALTORS®	410	367	-10.49%	\$83,270	\$86,509	3.89%
Ann Arbor Area Board of REALTORS®	3552	3589	1.04%	\$189,709	\$216,761	14.26%
Battle Creek Area Association of REALTORS®	1464	1565	6.90%	\$98,376	\$99,927	1.58%
BBSOAR	9214	9478	2.87%	\$220,174	\$230,189	4.55%
Branch County Association of REALTORS®	394	441	11.93%	\$87,673	\$94,069	7.29%
Dearborn Board of REALTORS®	2306	2313	0.30%	\$124,319	\$129,653	4.29%
Detroit Board of REALTORS®	2754	3073	11.58%	\$72,533	\$77,604	6.99%
Down River Association of REALTORS®	4626	4627	0.02%	\$111,589	\$120,468	7.96%
Flint Area Association of REALTORS®	4782	4847	1.36%	\$111,947	\$118,227	5.61%
Grand Rapids Association of REALTORS®	10262	10222	-0.39%	\$117,566	\$123,615	5.15%
Gratiot-Isabella Board of REALTORS®	1033	936	-9.39%	\$80,822	\$84,096	4.05%
Greater Kalamazoo Association of REALTORS®	4049	4582	13.16%	\$122,000	\$128,045	4.95%
Greater Lansing Association of REALTORS®	6508	6780	4.18%	\$111,092	\$118,496	6.66%
Holland Board of REALTORS®	1829	1970	7.71%	\$142,930	\$148,393	3.82%
Jackson Area Association of REALTORS®	1750	1848	5.60%	\$103,215	\$111,284	7.82%
Lapeer Association of REALTORS®	718	1022	42.34%	\$140,507	\$126,479	-9.98%
Lenawee County Association of REALTORS®	1075	1170	8.84%	\$117,304	\$119,113	1.54%
Livingston County Association of REALTORS®	2410	2495	3.53%	\$190,394	\$206,390	8.40%
Macomb County Association of REALTORS®	15381	16165	5.10%	\$134,972	\$147,415	9.22%
Monroe County Association of REALTORS®	1494	1600	7.10%	\$128,514	\$138,918	8.10%
Muskegon Board of REALTORS®	1883	2027	7.65%	\$84,226	\$92,060	9.30%
Northeastern Michigan Board of REALTORS®	819	749	-8.55%	\$77,115	\$81,558	5.76%
North Oakland County Board of REALTORS®	4526	4463	-1.39%	\$167,791	\$171,644	2.30%
REALTOR® Association of Bay County	1200	1048	-12.67%	\$86,613	\$93,348	7.78%
Shiawassee County Board of REALTORS®	547	654	19.56%	\$88,694	\$94,513	6.56%
Southwestern Michigan Association of REALTORS®	2772	2819	1.70%	\$116,904	\$128,829	10.20%
St. Joseph County Association of REALTORS®	659	673	2.12%	\$83,798	\$91,669	9.39%
Traverse Area Association of REALTORS®	2144	2399	11.89%	\$140,953	\$165,725	17.57%
*Upper Peninsula Association of REALTORS®	1450	1826	25.93%	\$69,783	\$74,480	6.73%
Water Wonderland Board of REALTORS®	881	1094	24.18%	\$100,694	\$108,962	8.21%
West Central Board of REALTORS®	672	748	11.31%	\$73,538	\$80,722	9.77%
Western Wayne Oakland County Association of REALTORS®	12069	12098	0.24%	\$172,504	\$180,294	4.52%
TOTALS	105633	109688	3.84%	\$117,235	\$124,670	6.34%

*Escanaba, Iron Mountain, Keweenaw and North Central Upper Peninsula

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	Jan-Dec. # Sales	Jan-Dec. # Sales		Change	Jan-Dec. Ave Price	
Alpena, Alcona, Presque Isle Board of REALTORS®	384	410	6.77%	\$79,784	\$83,270	4.37%
Ann Arbor Area Board of REALTORS®	3065	3543	15.60%	\$175,998	\$189,714	7.79%
Battle Creek Area Association of REALTORS®	1427	1464	2.59%	\$89,836	\$98,376	9.51%
BBRSOAR	8497	9214	8.44%	\$207,534	\$217,533	4.82%
Branch County Association of REALTORS®	390	395	1.28%	\$77,195	\$86,608	12.19%
Dearborn Board of REALTORS®	1834	2306	25.74%	\$112,968	\$124,319	10.05%
Detroit Board of REALTORS®	2383	2754	15.57%	\$62,399	\$72,533	16.24%
Down River Association of REALTORS®	4049	4569	12.84%	\$98,515	\$111,393	13.07%
Flint Area Association of REALTORS®	4431	5058	14.15%	\$101,296	\$112,019	10.59%
Grand Rapids Association of REALTORS®	9442	10262	8.68%	\$112,105	\$117,566	4.87%
Gratiot-Isabella Board of REALTORS®	818	1106	35.21%	\$74,270	\$82,115	10.56%
Greater Kalamazoo Association of REALTORS®	3830	4224	10.29%	\$115,337	\$121,028	4.93%
Greater Lansing Association of REALTORS®	6163	6483	5.19%	\$105,920	\$111,615	5.38%
Hillsdale Board of REALTORS®	349	428	22.64%	\$80,680	\$80,991	0.38%
Holland Board of REALTORS®	1459	1829	25.36%	\$121,481	\$140,557	15.70%
Jackson Area Association of REALTORS®	1515	1750	15.51%	\$95,460	\$103,215	8.12%
Lapeer Association of REALTORS®	656	675	2.90%	\$120,194	\$141,107	17.40%
Lenawee County Association of REALTORS®	947	1075	13.52%	\$107,483	\$116,711	8.59%
Livingston County Association of REALTORS®	2019	2409	19.32%	\$170,552	\$190,414	11.65%
Macomb County Association of REALTORS®	14278	15378	7.70%	\$123,161	\$134,974	9.59%
Midland Board of REALTORS®	1119	1186	5.99%	\$107,824	\$118,459	9.86%
Monroe County Association of REALTORS®	1215	1445	18.93%	\$120,328	\$128,590	6.87%
Muskegon Board of REALTORS®	1623	1780	9.67%	\$82,636	\$88,320	6.88%
Northeastern Michigan Board of REALTORS®	639	819	28.17%	\$68,688	\$77,115	12.27%
North Oakland County Board of REALTORS®	3780	4526	19.74%	\$145,214	\$167,791	15.55%
REALTOR® Association of Bay County	1156	1193	3.20%	\$79,447	\$86,566	8.96%
Saginaw Board of REALTORS®	2002	2167	8.24%	\$84,648	\$91,601	8.21%
Shiawassee County Board of REALTORS®	524	547	4.39%	\$82,351	\$88,778	7.80%
Southwestern Michigan Association of REALTORS®	2481	2772	11.73%	\$113,949	\$116,903	2.59%
St. Joseph County Association of REALTORS®	626	668	6.71%	\$73,965	\$83,125	12.38%
Traverse Area Association of REALTORS®	2013	2144	6.51%	\$131,782	\$140,953	6.96%
*Upper Peninsula Boards of REALTORS®	1380	1450	5.07%	\$66,901	\$69,783	4.31%
West Central Board of REALTORS®	735	672	-8.57%	\$69,306	\$73,538	6.11%
Western Wayne Oakland County Association of REALTORS®	10608	12071	13.79%	\$151,900	\$172,503	13.56%
TOTALS	97837	108772	11.18%	\$106,209	\$115,885	9.11%

*Escanaba, Iron Mountain, Keweenaw and North Central Upper Peninsula

Michigan Association of REALTORS®

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December 1997



Local Association	1996	1997	%	1996	1997	%
	Jan-Dec. # Sales	Jan-Dec. # Sales		Change	Jan-Dec. Ave Price	
Alpena, Alcona, Presque Isle Board of REALTORS®	386	384	-0.52%	\$70,925	\$79,784	12.49%
Ann Arbor Area Board of REALTORS®	2663	3010	13.03%	\$158,518	\$175,112	10.47%
Battle Creek Area Association of REALTORS®	1578	1470	-6.84%	\$90,498	\$90,174	-0.36%
Birmingham-Bloomfield Board of REALTORS®	1671	1609	-3.71%	\$242,275	\$269,499	11.24%
Dearborn Board of REALTORS®	1984	1834	-7.56%	\$104,008	\$112,968	8.62%
Detroit Board of REALTORS®	2431	2383	-1.97%	\$52,928	\$62,399	17.89%
Down River Board of REALTORS®	3394	4049	19.30%	\$93,547	\$98,515	5.31%
Flint Area Association of REALTORS®	4687	4292	-8.43%	\$94,630	\$101,794	7.57%
Grand Rapids Association of REALTORS®	9607	9442	-1.72%	\$103,386	\$112,105	8.43%
Gratiot-Isabella Board of REALTORS®	859	818	-4.77%	\$72,220	\$74,270	2.84%
Greater Kalamazoo Association of REALTORS®	3975	4121	3.67%	\$107,846	\$114,222	5.91%
Greater Lansing Association of REALTORS®	6419	6236	-2.85%	\$97,979	\$105,312	7.48%
Hillsdale Board of REALTORS®	424	349	-17.69%	\$65,786	\$74,616	13.42%
Holland Board of REALTORS®	1579	1486	-5.89%	\$122,699	\$121,476	-1.00%
Jackson Area Association of REALTORS®	1530	1515	-0.98%	\$89,732	\$95,460	6.38%
Lapeer Association of REALTORS®	695	660	-5.04%	\$113,717	\$121,553	6.89%
Lenawee County Association of REALTORS®	1038	1022	-1.54%	\$96,350	\$107,933	12.02%
Livingston County Association of REALTORS®	2029	2019	-0.49%	\$162,476	\$170,552	4.97%
Macomb County Association of REALTORS®	14319	14278	-0.29%	\$113,983	\$123,161	8.05%
Midland Board of REALTORS®	1234	975	-20.99%	\$104,764	\$109,049	4.09%
Monroe County Association of REALTORS®	1133	1212	6.97%	\$112,873	\$121,618	7.75%
Muskegon Board of REALTORS®	1577	1658	5.14%	\$77,562	\$83,479	7.63%
Northeastern Michigan Board of REALTORS®	582	639	9.79%	\$66,423	\$68,688	3.41%
North Oakland County Board of REALTORS®	3983	3780	-5.10%	\$137,280	\$145,214	5.78%
REALTOR® Association of Bay County	1175	1156	-1.62%	\$72,599	\$79,447	9.43%
Rochester Area Association of REALTORS®	1393	1336	-4.09%	\$207,269	\$220,388	6.33%
Saginaw Board of REALTORS®	1932	2002	3.62%	\$81,318	\$84,648	4.09%
Shiawassee Regional Board of REALTORS®	511	435	-14.87%	\$75,833	\$84,649	11.63%
South Oakland County Board of REALTORS®	5769	5552	-3.76%	\$122,967	\$132,980	8.14%
Southwestern Michigan Association of REALTORS®	2602	2481	-4.65%	\$103,963	\$113,949	9.61%
St. Joseph County Association of REALTORS®	456	626	37.28%	\$71,128	\$73,965	3.99%
Traverse Area Association of REALTORS®	1704	2013	18.13%	\$117,166	\$131,782	12.47%
*Upper Peninsula Boards of REALTORS®	1593	1376	-13.62%	\$112,472	\$66,191	-41.15%
West Central Board of REALTORS®	578	735	27.16%	\$65,282	\$69,306	6.16%
Western Wayne Oakland County Association of REALTORS®	10903	10608	-2.71%	\$141,405	\$151,900	7.42%
TOTALS	98393	97561	-0.85%	\$106,395	\$112,805	6.02%

*Escanaba, Iron Mountain, Keweenaw and North Central Upper Peninsula

Michigan Association of REALTORS®

Residential sales data

Year-end 1996



Local Association	1995	1996	%	1995	1996	%
	Jan-Dec # Sales	Jan-Dec # Sales		Jan-Dec Ave Price	Jan-Dec Ave Price	
Alpena, Alcona, Presque Isle Board of REALTORS®	343	386	12.54%	\$65,919	\$70,925	7.59%
Ann Arbor Area Board of REALTORS®	2921	2859	-2.12%	\$148,472	\$158,840	6.98%
Battle Creek Area Association of REALTORS®	1629	1578	-3.13%	\$77,689	\$90,498	16.49%
Birmingham-Bloomfield Board of REALTORS®	1653	1671	1.09%	\$222,054	\$242,275	9.11%
*Branch County Association of REALTORS®	459	431	-6.10%	\$65,087	\$70,868	8.88%
Dearborn Board of REALTORS®	2073	1984	-4.29%	\$95,620	\$104,008	8.77%
Detroit Board of REALTORS®	2183	2431	11.36%	\$47,313	\$52,928	11.87%
Down River Board of REALTORS®	3228	3394	5.14%	\$85,454	\$93,547	9.47%
Flint Area Association of REALTORS®	4877	4687	-3.90%	\$86,973	\$94,630	8.80%
Grand Rapids Association of REALTORS®	9036	9607	6.32%	\$95,959	\$103,386	7.74%
Griiot-Isabella Board of REALTORS®	747	859	14.99%	\$67,193	\$72,220	7.48%
Greater Kalamazoo Association of REALTORS®	4386	4642	5.84%	\$97,629	\$107,437	10.05%
Greater Lansing Association of REALTORS®	6200	6419	3.53%	\$91,185	\$97,737	7.19%
Holland Board of REALTORS®	1477	1579	6.91%	\$110,039	\$122,699	11.51%
Jackson Area Association of REALTORS®	1424	1530	7.44%	\$80,910	\$89,732	10.90%
Lapeer Association of REALTORS®	787	695	-11.69%	\$97,732	\$113,717	16.36%
Livingston County Association of REALTORS®	2059	2029	-1.46%	\$150,221	\$162,476	8.16%
Macomb County Association of REALTORS®	13344	14196	6.38%	\$109,194	\$114,033	4.43%
Monroe County Association of REALTORS®	1133	1134	0.09%	\$109,663	\$112,947	2.99%
Muskegon Board of REALTORS®	1510	1577	4.44%	\$74,638	\$77,562	3.92%
Northeastern Michigan Board of REALTORS®	551	582	5.63%	\$55,708	\$66,423	19.23%
North Oakland County Board of REALTORS®	3868	3983	2.97%	\$123,271	\$137,280	11.36%
REALTOR® Association of Bay County	1128	1175	4.17%	\$67,776	\$72,599	7.12%
Rochester Area Association of REALTORS®	1374	1393	1.38%	\$176,814	\$207,269	17.22%
Saginaw Board of REALTORS®	1952	1932	-1.02%	\$75,015	\$81,318	8.40%
Shiawassee County Board of REALTORS®	430	486	13.02%	\$65,880	\$75,757	14.99%
South Oakland County Board of REALTORS®	5647	5769	2.16%	\$110,649	\$122,967	11.13%
Southwestern Michigan Association of REALTORS®	2698	2713	0.56%	\$94,268	\$104,303	10.65%
St. Joseph County Association of REALTORS®	585	456	-22.05%	\$61,522	\$71,128	15.61%
Traverse Area Association of REALTORS®	1569	1704	8.60%	\$111,665	\$117,166	4.93%
West Central Board of REALTORS®	468	578	23.50%	\$58,778	\$65,282	11.07%
Western Wayne Oakland County Association of REALTORS®	10586	10903	2.99%	\$133,117	\$141,405	6.23%
TOTALS	92325	95362	3.29%	\$155,670	\$170,768	9.70%

*Estimated

**MICHIGAN ASSOCIATION OF REALTORS®
RESIDENTIAL SALES DATA**
December 1995

Local Association	1994 Jan-Dec # Sales	1995 Jan-Dec # Sales	% Change	1994 Jan-Dec Ave Price	1995 Jan-Dec Ave Price	% Change	1994 December Sales	1995 December Sales	% Change
Alpena, Alcona, Presque Isle Board of REALTORS®	328	328	0.00%	\$61,580	\$66,563	8.09%	17	18	5.88%
Ann Arbor Area Board of REALTORS®	3112	2921	-6.14%	\$140,469	\$149,078	6.13%	273	193	-29.30%
Battle Creek Area Association of REALTORS®	1534	1489	-2.93%	\$70,314	\$77,692	10.49%	144	150	4.17%
Birmingham-Bloomfield Board of REALTORS®	2002	1653	-17.43%	\$197,219	\$222,054	12.59%	163	126	-22.70%
Dearborn Board of REALTORS®	2024	2073	2.42%	\$91,482	\$95,621	4.52%	162	171	5.56%
Detroit Board of REALTORS®	1893	2183	15.32%	\$43,848	\$47,672	8.72%	166	156	-6.02%
Down River Board of REALTORS®	3506	3350	-4.45%	\$79,741	\$84,494	5.96%	299	288	-3.68%
Flint Area Association of REALTORS®	4742	4877	2.85%	\$80,609	\$86,973	7.89%	435	417	-4.14%
Grand Rapids Association of REALTORS®	8786	9036	2.85%	\$90,653	\$95,984	5.88%	474	471	-0.63%
Gratiot-Isabella Board of REALTORS®	669	703	5.08%	\$61,498	\$61,538	0.07%	50	51	2.00%
Greater Kalamazoo Association of REALTORS®	4521	4358	-3.61%	\$88,750	\$97,590	9.96%	221	223	0.90%
Greater Lansing Association of REALTORS®	5990	6202	3.54%	\$84,195	\$88,103	4.64%	597	519	-13.07%
Holland Board of REALTORS®	1665	1477	-11.29%	\$104,433	\$110,039	5.37%	80	90	12.50%
Jackson Area Association of REALTORS®	1521	1421	-6.57%	\$71,227	\$71,219	-0.01%	111	99	-10.81%
Lapeer County Board of REALTORS®	808	787	-2.60%	\$88,508	\$97,563	10.23%	67	48	-28.36%
Livingston County Association of REALTORS®	1983	2311	16.54%	\$132,511	\$147,835	11.56%	147	183	24.49%

Lacomb County Association of REALTORS®	16028	13344	-16.75%	\$100,098	\$108,837	8.73%	1286	908	-29.39%
Luskegon Board of REALTORS®	1698	1516	-10.72%	\$69,212	\$74,176	7.17%	135	118	-12.59%
North Oakland County Board of REALTORS®	4168	3868	-7.20%	\$113,016	\$123,271	9.07%	293	264	-9.90%
REALTOR® Association of Bay County	1133	1128	-0.44%	\$64,179	\$67,776	5.60%	79	90	13.92%
Rochester Area Association of REALTORS®	1502	1374	-8.52%	\$161,449	\$176,815	9.52%	108	103	-4.63%
Saginaw Board of REALTORS®	1971	1952	-0.96%	\$69,804	\$75,071	7.55%	147	143	-2.72%
Shiawassee County Board of REALTORS®	401	403	0.50%	\$61,434	\$66,372	8.04%	29	25	-13.79%
South Oakland County Board of REALTORS®	5775	5647	-2.22%	\$109,511	\$111,230	1.57%	427	367	-14.05%
Southwestern Michigan Association of REALTORS®	2683	2560	-4.58%	\$87,076	\$93,468	7.34%	184	164	-10.87%
St. Joseph County Association of REALTORS®	580	634	9.31%	\$60,718	\$62,892	3.58%	37	58	56.76%
Traverse Area Association of REALTORS®	1521	1564	2.83%	\$108,755	\$111,517	2.54%	108	102	-5.56%
West Central Board of REALTORS®	203	468	130.54%	\$57,372	\$58,778	2.45%	8	29	262.50%
Western Wayne Oakland Cty. Association of REALTORS®	11588	10699	-7.67%	\$116,833	\$133,135	13.95%	756	634	-16.14%
TOTALS	94335	90326	-4.25%	\$133,325	\$143,168	7.38%	7003	6208	-11.35%

MICHIGAN ASSOCIATION OF REALTORS®
RESIDENTIAL SALES DATA
December 1994

Board	1993	1994	% Change	1993	1994	% Change	1993	1994	% Change
	Jan-Dec # Sales	Jan-Dec # Sales		Jan-Dec Ave Price	Jan-Dec Ave Price		December Sales	December Sales	
Alpena, Alcona, Presque Isle Board of REALTORS®	342	328	-4.09%	\$62,128	\$61,580	-0.88%	23	17	-26.09%
Ann Arbor Area Board of REALTORS®	2911	3109	6.80%	\$134,794	\$140,464	4.21%	294	273	-7.14%
Battle Creek Area Association of REALTORS®	1362	1534	12.63%	\$64,437	\$70,316	9.12%	160	144	-10.00%
Down River Board of REALTORS®	3173	3506	10.49%	\$75,580	\$79,741	5.51%	310	299	-3.55%
Flint Area Association of REALTORS®	4284	4742	10.69%	\$73,780	\$80,609	9.26%	379	435	14.78%
Grand Rapids Association of REALTORS®	8719	8786	0.77%	\$88,378	\$90,653	2.57%	530	474	-10.57%
Gratiot-Isabella Board of REALTORS®	740	669	-9.59%	\$56,266	\$61,498	9.30%	51	50	-1.96%
Greater Kalamazoo Association of REALTORS®	4519	4565	1.02%	\$84,329	\$88,712	5.20%	274	221	-19.34%
Greater Lansing Association of REALTORS®	5404	5990	5.17%	\$82,222	\$87,223	6.08%	582	597	2.58%
Holland Board of REALTORS®	1704	1810	6.22%	\$94,112	\$101,940	8.32%	121	80	-33.88%
Livingston County Association of REALTORS®	1867	1983	6.21%	\$125,068	\$132,511	5.95%	400	147*	-63.25%
North Oakland County Board of REALTORS®	3475	4168	19.94%	\$108,986	\$113,016	3.70%	312	293	-6.09%
Rochester Area Association of REALTORS®	2634	1497	-43.17%	\$149,291	\$161,508	8.18%	205	108	-47.32%
Saginaw Board of REALTORS®	1852	1971	6.43%	\$69,031	\$69,804	1.12%	176	147	-16.48%
Shiawassee County Board of REALTORS®	326	417	27.91%	\$57,821	\$61,974	7.18%	36	29	-19.44%
South Oakland County Board of REALTORS®	5469	5752	5.17%	\$95,682	\$109,026	13.95%	568	427	-24.82%
Southwestern Michigan Association of REALTORS®	2466	2683	8.80%	\$85,227	\$87,076	2.17%	229	184	-19.65%
St. Joseph County Association of REALTORS®	518	534	3.09%	\$54,939	\$62,019	12.89%	43	37	-13.95%
West Central Board of REALTORS®	223	203	-8.97%	\$57,814	\$57,372	-0.76%	13	8	-38.46%
TOTALS	51988	54247	4.35%	\$80,994	\$85,852	6.00%	4706	3970	-15.64%

*Reflects sales in other months not previously reported.

**MICHIGAN ASSOCIATION OF REALTORS
RESIDENTIAL SALES DATA
December 1993**

Board	1992 Jan-Dec # Sales	1993 Jan-Dec # Sales	% Change	1992 Jan-Dec Ave Price	1993 Jan-Dec Ave Price	% Change	1992 December Sales	1993 December Sales	% Change
Alpena, Alcona, Presque Isle Board of REALTORS®	351	342	-2.56%	\$57,163	\$62,128	8.69%	36	23	-36.11%
Ann Arbor Area Board of REALTORS®	2732	2911	6.55%	\$130,021	\$134,794	3.67%	203	294	44.83%
Battle Creek Area Association of REALTORS®	1220	1355	11.07%	\$60,530	\$64,625	6.77%	136	160	17.65%
Down River Board of REALTORS®	2946	3173	7.71%	\$73,610	\$75,580	2.68%	259	310	19.69%
Flint Area Association of REALTORS®	4047	4263	5.34%	\$69,631	\$74,303	6.71%	338	397	17.46%
Grand Rapids Association of REALTORS®	7905	8719	10.30%	\$83,349	\$88,377	6.03%	439	530	20.73%
Gratiot-Isabella Board of REALTORS®	587	740	26.06%	\$52,304	\$56,186	7.42%	34	51	50.00%
Greater Lansing Board of REALTORS®	5365	5405	0.75%	\$78,456	\$82,189	4.76%	509	582	14.34%
Greater Kalamazoo Association of REALTORS®	4292	4603	7.25%	\$79,004	\$84,432	6.87%	266	241	-9.40%
Holland Board of REALTORS®	1268	1455	14.75%	\$91,534	\$94,545	3.29%	95	121	27.37%
Livingston County Association of REALTORS®	1672	1901	13.70%	\$120,336	\$124,582	3.53%	148	400*	170.27%
North Oakland County Board of REALTORS®	3182	3475	9.21%	\$103,506	\$108,982	5.29%	269	312	15.99%
Rochester Area Association of REALTORS®	2739	2634	-3.83%	\$141,244	\$149,291	5.70%	219	205	-6.39%
Saginaw Board of REALTORS®	1662	1852	11.43%	\$67,189	\$69,651	3.67%	149	176	18.12%
Shiawassee County Board of REALTORS®	332	326	-1.81%	\$53,547	\$57,821	7.98%	31	36	16.13%
South Oakland County Board of REALTORS®	5462	5483	0.38%	\$89,724	\$95,642	6.60%	445	568	27.64%
Southwestern Michigan Association of REALTORS®	2432	2466	1.40%	\$82,902	\$85,228	2.81%	198	229	15.66%
St. Joseph County Association of REALTORS®	443	520	17.38%	\$47,235	\$55,333	17.14%	38	43	13.16%
West Central Board of REALTORS®	171	223	30.41%	\$51,211	\$57,814	12.89%	6	13	116.67%
TOTALS	48808	51846	6.22%	\$76,625	\$81,075	5.81%	3818	4691	22.87%

*Reflects sales in other months not previously reported.

MICHIGAN ASSOCIATION OF REALTORS
 RESIDENTIAL SALES DATA
 December 1992

Board	1991 Jan-Dec # Sales	1992 Jan-Dec # Sales	% Change	1991 Jan-Dec Ave Price	1992 Jan-Dec Ave Price	% Change	1991 December Sales	1992 December Sales	% Change
Alpena, Alcona, Presque Isle Board of REALTORS	262	326	24.43%	\$54,412	\$56,398	3.65%	13	9	-30.77%
Ann Arbor Area Board of REALTORS	2580	2732	5.89%	\$129,718	\$130,021	0.23%	196	203	3.57%
Battle Creek Board of REALTORS	1134	1230	8.47%	\$56,875	\$60,317	6.05%	90	146	62.22%
Down River Board of REALTORS	3209	3081	-3.99%	\$66,249	\$74,059	11.79%	266	259	-2.63%
Flint Board of REALTORS	3792	3846	1.42%	\$67,822	\$70,239	3.56%	251	338	34.66%
Grand Rapids Association of REALTORS	7235	7905	9.26%	\$80,714	\$83,349	3.26%	387	439	13.44%
Gratiot-Isabella Board of REALTORS	548	587	7.12%	\$51,318	\$52,304	1.92%	42	34	-19.05%
Greater Lansing Board of REALTORS	4985	5367	7.66%	\$75,933	\$78,874	3.87%	391	518	32.48%
Holland Board of REALTORS	1182	1268	7.28%	\$90,747	\$91,534	0.87%	89	95	6.74%
Jackson Board of REALTORS	1314	1184	-9.89%	\$65,217	\$68,664	5.29%	88	101	14.77%
Greater Kalamazoo Association of REALTORS	4123	4292	4.10%	\$76,231	\$79,004	3.64%	207	248	19.81%
Macomb County Association of REALTORS	13512	14754	9.19%	\$90,316	\$91,535	1.35%	658	1122	70.52%
Rochester Board of REALTORS	2378	2704	13.71%	\$134,929	\$141,311	4.73%	127	188	48.03%
Saginaw Board of REALTORS	1565	1662	6.20%	\$62,960	\$67,144	6.65%	110	149	35.45%
Shiawassee County Board of REALTORS	243	322	32.51%	\$52,746	\$53,575	1.57%	10	21	110.00%
South Oakland County Board of REALTORS	5337	5289	-0.90%	\$89,299	\$89,461	0.18%	377	445	18.04%
Southwestern Michigan Association of REALTORS	2152	2434	13.10%	\$78,303	\$82,833	5.78%	144	198	37.50%
St. Joseph County Association of REALTORS	437	443	1.37%	\$46,563	\$46,706	0.31%	29	38	31.03%
West Central Board of REALTORS	165	171	3.64%	\$47,705	\$51,211	7.35%	7	6	-14.29%
Western Wayne Oakland Association of REALTORS	12524	13401	7.00%	\$96,742	\$96,571	-0.18%	615	791	28.62%
TOTALS	68677	72998	6.29%	\$86,179	\$88,431	2.61%	4097	5348	30.53%

MICHIGAN ASSOCIATION OF REALTORS
 RESIDENTIAL SALES DATA
 December 1991

Board	1990 Jan-Dec # Sales	1991 Jan-Dec # Sales	% Change	1990 Jan-Dec Ave Price	1991 Jan-Dec Ave Price	% Change	1990 December Sales	1991 December Sales	% Change
Alpena, Alcona, Presque Isle Board of REALTORS	219	213	-2.74%	\$49,064	\$53,632	9.31%	19	13	-31.58%
Ann Arbor Area Board of REALTORS	2323	2579	11.02%	\$122,319	\$129,720	6.05%	126	196	55.56%
Battle Creek Board of REALTORS	1330	1174	-11.73%	\$55,522	\$57,512	3.58%	89	90	1.12%
* Down River Board of REALTORS	3271	3269	-0.06%	\$67,861	\$69,580	2.53%	252	266	5.56%
** Flint Board of REALTORS	3022	3792	25.48%	\$62,671	\$67,822	8.22%	278	251	-9.71%
Grand Rapids Association of REALTORS	7354	7235	-1.62%	\$77,882	\$80,719	3.64%	393	387	-1.53%
Greater Lansing Board of REALTORS	5576	4881	-12.46%	\$72,051	\$75,428	4.69%	367	389	5.99%
Holland Board of REALTORS	1207	1178	-2.40%	\$83,517	\$90,740	8.65%	74	89	20.27%
Jackson Board of REALTORS	1656	1234	-25.48%	\$62,773	\$64,624	2.95%	109	86	-21.10%
Kalamazoo Board of REALTORS	4052	4049	-0.07%	\$70,876	\$76,246	7.58%	188	207	10.11%
Livingston County Association of REALTORS	1400	1495	6.79%	\$114,996	\$115,731	0.64%	111	116	4.50%
Macomb County Association of REALTORS	13451	13836	2.86%	\$82,596	\$89,296	8.11%	634	669	5.52%
North Oakland County Board of REALTORS	2469	2495	1.05%	\$90,402	\$97,242	7.57%	157	204	29.94%
Rochester Board of REALTORS	2299	2378	3.44%	\$128,890	\$134,929	4.69%	143	127	-11.19%
Saginaw Board of REALTORS	1554	1570	0.01%	\$58,492	\$62,948	7.08%	102	110	7.84%
Shiawassee County Board of REALTORS	280	243	-13.21%	\$48,355	\$52,746	9.08%	18	10	-44.44%
South Oakland County Board of REALTORS	4010	3903	-2.67%	\$82,142	\$85,645	4.27%	284	298	4.93%
Southwestern Michigan Association of REALTORS	2506	2152	-14.13%	\$75,704	\$78,303	3.43%	136	144	5.88%
West Central Board of REALTORS	152	165	8.55%	\$47,804	\$47,705	-0.21%	4	7	75.00%
Western Wayne Oakland County Board of REALTORS	15959	16289	2.07%	\$95,671	\$100,482	5.03%	692	833	20.38%
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TOTALS	74081	74130	0.07%	\$83,652	\$88,722	6.06%	4176	4492	7.57%

*All sales may not be reflected due to computer conversion.
 **Figures reflect change in reporting method.

MICHIGAN ASSOCIATION OF REALTORS
 RESIDENTIAL SALES DATA
 December, 1990

Board	1989 Jan-Dec # Sales	1990 Jan-Dec # Sales	% Change	1989 Jan-Dec Ave Price	1990 Jan-Dec Ave Price	% Change	1989 December Sales	1990 December Sales	% Change
Ann Arbor Area Board of REALTORS	2339	2323	-0.68%	\$116,088	\$122,263	5.32%	174	126	-27.59%
Battle Creek Board of REALTORS	1315	1330	1.14%	\$50,514	\$55,522	9.91%	78	89	14.10%
Down River Board of REALTORS	3292	3238	-1.64%	\$62,986	\$67,892	7.79%	257	219	-14.79%
Flint Board of REALTORS	2853	3022	5.92%	\$60,368	\$62,671	3.81%	215	278	29.30%
Grand Rapids Association of REALTORS	7205	7354	2.07%	\$73,822	\$78,046	5.72%	339	393	15.93%
Greater Lansing Board of REALTORS	5721	5511	-3.67%	\$69,074	\$71,742	3.86%	435	355	-18.39%
Holland Board of REALTORS	1340	1207	-9.93%	\$79,834	\$83,517	4.61%	94	74	-21.28%
Jackson Board of REALTORS	1588	1566	-1.39%	\$56,687	\$62,588	10.41%	102	104	1.96%
Kalamazoo Board of REALTORS	4499	4127	-8.27%	\$66,925	\$70,900	5.94%	195	188	-3.59%
Livingston County Association of REALTORS	1796	1400	-22.05%	\$106,119	\$114,996	8.36%	382	111	-70.94%
Macomb County Board of REALTORS	14439	14153	-1.98%	\$79,891	\$82,408	3.15%	697	663	-4.88%
North Oakland County Board of REALTORS	2630	2469	-6.12%	\$88,332	\$90,328	2.26%	213	157	-26.29%
Saginaw Board of REALTORS	1627	1554	-4.49%	\$56,319	\$58,492	3.86%	130	102	-21.54%
South Oakland County Board of REALTORS	4307	3977	-7.66%	\$79,576	\$82,507	3.68%	315	284	-9.84%
Southwestern Michigan Association of REALTORS	2563	2290	-10.65%	\$69,745	\$72,933	4.57%	188	124	-34.04%
Western Wayne Oakland County Board of REALTORS	16958	15912	-6.17%	\$92,522	\$95,500	3.22%	848	692	-18.40%
TOTALS	74472	71433	-4.08%	\$79,241	\$82,368	3.95%	4662	3959	-15.08%

MICHIGAN ASSOCIATION OF REALTORS •
RESIDENTIAL SALES DATA
December, 1989

Board	1988 Jan-Dec # Sales	1989 Jan-Dec # Sales	% Change	1988 Jan-Dec Ave Price	1989 Jan-Dec Ave Price	% Change	1989 Nov Sales	1989 Dec Sales	% Change
Ann Arbor Area Board of REALTORS	2264	2324	2.65%	\$105,870	\$116,058	9.62%	174	174	0.00%
Battle Creek Board of REALTORS	1375	1315	-4.36%	\$48,400	\$50,514	4.37%	82	78	-4.88%
Down River Board of REALTORS	3408	3292	-3.40%	\$57,286	\$62,986	9.95%	263	257	-2.28%
Flint Board of REALTORS	2580	2853	10.58%	\$56,250	\$60,368	7.32%	254	215	-15.35%
Grand Rapids Association of REALTORS	7007	7211	2.91%	\$69,014	\$74,146	7.44%	447	339	-24.16%
Greater Lansing Board of REALTORS	5780	5645	-2.34%	\$64,308	\$68,764	6.93%	433	421	-2.77%
Holland Board of REALTORS	1309	1332	1.76%	\$75,680	\$81,098	7.16%	140	94	-32.86%
Jackson Board of REALTORS	1365	1573	15.24%	\$52,942	\$57,400	8.42%	149	100	-32.89%
Kalamazoo Board of REALTORS	4253	4499	5.78%	\$59,178	\$66,858	12.98%	300	195	-35.00%
Livingston County Association of REALTORS	1400	1796	28.29%	\$95,169	\$106,119	11.51%	127	382	200.79%
Macomb County Board of REALTORS	14123	14212	0.63%	\$77,071	\$78,929	2.41%	989	697	-29.52%
North Oakland County Board of REALTORS	2598	2630	1.23%	\$79,371	\$88,333	11.29%	234	213	-8.97%
Saginaw Board of REALTORS	1676	1594	-4.89%	\$51,957	\$56,043	7.86%	113	130	15.04%
South Oakland County Board of REALTORS	4104	4307	4.95%	\$73,707	\$79,555	7.93%	429	315	-26.57%
Southwestern Michigan Association of REALTORS	2553	2482	-2.78%	\$62,881	\$69,682	10.82%	177	188	6.21%
Western Wayne Oakland County Board of REALTORS	16646	17082	2.62%	\$86,232	\$91,483	6.09%	1075	848	-21.12%

TOTALS	72441	74147	2.36%	\$73,692	\$78,897	7.06%	5386	4646	-13.74%

**MICHIGAN ASSOCIATION OF REALTORS
RESIDENTIAL SALES DATA
December, 1988**

Board	1987 Jan-Dec # Sales	1988 Jan-Dec # Sales	% Change	1987 Jan-Dec Ave Price	1988 Jan-Dec Ave Price	% Change	1988 Nov Sales	1988 Dec Sales	% Change
Ann Arbor Board of REALTORS	2235	2296	2.73%	\$88,729	\$103,966	17.17%	171	160	-6.43%
Battle Creek Board of REALTORS	1428	1375	-3.71%	\$48,129	\$48,400	0.56%	139	103	-25.90%
Downriver Board of REALTORS	3957	3408	-13.87%	\$53,481	\$57,836	8.14%	307	276	-10.10%
Flint Board of REALTORS	2551	2580	1.14%	\$54,202	\$56,250	3.78%	186	205	10.22%
Grand Rapids Real Estate Board	7120	6965	-2.18%	\$62,911	\$68,998	9.67%	462	330	-28.57%
Greater Lansing Board of REALTORS	5927	5605	-5.43%	\$61,602	\$64,438	4.60%	471	485	2.97%
Holland Board of REALTORS	1318	1309	-0.68%	\$64,883	\$73,712	13.61%	110	96	-12.73%
Jackson Board of REALTORS	1400	1365	-2.50%	\$47,424	\$52,942	11.63%	111	100	-9.91%
Kalamazoo Board of REALTORS	4423	4308	-2.60%	\$56,466	\$59,289	5.00%	304	199	-34.54%
Livingston County Board of REALTORS	1605	1400	-12.77%	\$83,362	\$94,156	12.95%	118	77	-34.75%
Macomb County Board of REALTORS	13289	13849	4.21%	\$68,483	\$75,984	10.95%	926	662	-28.51%
Saginaw Board of REALTORS	1423	1594	12.02%	\$50,679	\$52,097	2.80%	146	117	-19.86%
South Oakland County Board of REALTORS	4061	4096	0.86%	\$68,781	\$74,407	8.18%	406	310	-23.65%
Southwestern Michigan Board of REALTORS	2827	2406	-14.89%	\$56,876	\$62,490	9.87%	198	192	-3.03%
Western Wayne-Oakland County Board of REALTORS	16265	16781	3.17%	\$76,538	\$80,375	5.01%	1182	842	-28.76%
TOTALS	69829	69337	-0.70%	\$66,342	\$71,888	8.36%	5237	4154	-20.68%